

# ECONOMIC IMPACT EVALUATION

November 27, 2020

Updated

## INTRODUCTION:

It is clear that COVID-19 is continuing to affect all counties, municipalities and countries throughout the state where governments are operating in a context of radical uncertainty and faced with the difficult trade-offs given the health, economic and social challenges it raises. Beyond the health and human tragedy of the coronavirus, it is now widely recognized that this pandemic has triggered the most serious economic crisis since World War II. A rebound of the epidemic is increasing the uncertainty.

To help in this pandemic, the State and Federal government have made funding available for local governments and communities through a CARES Act grant. As a result, the NM Department of Finance and Administration was able to award \$100 million to local governments and \$50 million grants for small business via local governments. Applications were open to most all government entities and based on criteria related to lost revenue due to direct expenses supporting the pandemic entities several communities were awarded funding. Listed below are those entities in southeast New Mexico who received funding:

**Coronavirus disease (COVID-19)** is a novel infectious respiratory disease that has sickened over a million people worldwide and over 1900 people have died in New Mexico. New Mexico's rolling 7-day average of new COVID-19 cases is 1,012, nearly 10 times greater than the state's target for a safe "reopening" process. Information released by the New Mexico Department Health indicate COVID-19 cases have been rising in southeast New Mexico since mid-June and on November 20, 2020 Gov. Michelle Lujan Grisham and State Health officials announced the State of New Mexico will temporarily re-enact a statewide order closing in-person services for all non-essential activities in order to blunt the unprecedented spike of COVID-19 illnesses and to attempt to relieve dramatically escalating strain on hospitals and health care providers across the state.

### Awards for Direct Local Govt Grants

### Small Businesses

• City of Alamogordo	\$486,726	
• City of Artesia	\$2,661,982	\$1,065,000
• City of Carlsbad	\$90113	
• Chaves County	\$537,500	\$ 336,659
• Eddy County	\$50,000	\$ 931,875
• City of Hobbs	\$928,125	\$ 658,969
• Lea County	\$50,000	\$ 530,750
• Lincoln County	\$63,334	\$ 18,638
• City of Lovington	\$176,341	\$ 131,794
• Otero County	\$168,750	\$1,688,750
• City of Roswell	\$5,556,250	
• City of Ruidoso Downs	\$9,700	
• Village of Ruidoso	\$ 2,787,792	\$1,171,500

To further the economic impact evaluation, the gross receipts tax analysis has been updated to include the months of July, August, and September for 2020 and compared to the same months in 2019. Listed below is the updated comparison from this analysis giving a clear picture of the economic impact resulting from this pandemic.

### Comparison 2020 to 2019

<b>LEA COUNTY</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sept 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture	-25%	100%	100%	54%	64%	100%	-10%	\$	11,305.69
Mining	-22%	-73%	-87%	80%	-96%	-56%	-59%	\$	(1,574,496.23)
Utilities	13%	-37%	-17%	89%	-23%	18%	-30%	\$	(31,103.70)
Construction	-23%	-50%	-17%	76%	-99%	-98%	-264%	\$	(670,304.79)
Manufacturing	-57%	-68%	-43%	80%	3%	-28%	2%	\$	(85,231.78)
Retail	-7%	-53%	-44%	78%	-73%	-77%	-135%	\$	(596,091.22)
Transportation	-32%	-22%	-137%	85%	-26%	-106%	52%	\$	(40,852.27)
Information	1%	14%	3%	85%	-61%	-88%	38%	\$	617.57
Real Estate	25%	-67%	-23%	81%	-35%	-92%	-350%	\$	(93,790.40)
Professional	-19%	-33%	-3%	81%	-32%	-23%	-86%	\$	(48,787.73)
Health Care/Rental	7%	-8%	41%	88%	56%	8%	14%	\$	34,441.02
Arts Entert/Rec					-87%	91%	100%	\$	24,442.16
Accommodation/Food	-89%		-68%	80%	-47%	-31%	-87%	\$	(108,047.96)
<b>TOTAL PAID</b>	<b>-21%</b>	<b>-57%</b>	<b>-53%</b>	<b>80%</b>	<b>-72%</b>	<b>-59%</b>	<b>-73%</b>	<b>\$</b>	<b>(3,916,353.15)</b>

### Comparison 2020 to 2019

<b>HOBBS</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture					100%	100%	-366%	\$	(10,380.42)
Mining	-138%	-112%	-332%	76%	-192%	-189%	-170%	\$	(5,229,836.87)
Utilities	-22%	-24%	35%	89%	8%	22%	-1%	\$	68,085.98
Construction	-10%	27%	-51%	78%	-63%	-94%	-133%	\$	(920,955.50)
Manufacturing	-42%	-17%	-90%	77%	-82%	-63%	-69%	\$	(649,038.23)
Retail	-15%	-24%	-14%	82%	-24%	-29%	-33%	\$	(1,501,683.44)
Transportation	-35%	-186%	-230%	71%	-345%	-116%	-37%	\$	(468,126.80)
Information	-4%	17%	7%	81%	-78%	-119%	-102%	\$	(153,304.10)
Real Estate	-23%	-35%	-43%	80%	17%	-67%	-47%	\$	(206,706.25)
Professional	-22%	-59%	-21%	79%	-70%	-66%	-70%	\$	(271,850.55)
Health Care/Rental	-65%	-79%	37%	87%	58%	11%	11%	\$	188,771.84
Arts Entert/Rec			-931%	58%	100%	-486%	14%	\$	(73,888.27)
Accommodation/Food	-79%	-44%	-72%	79%	-49%	-30%	-84%	\$	(933,717.30)
<b>TOTAL PAID</b>	<b>-54%</b>	<b>-31%</b>	<b>-68%</b>	<b>79%</b>	<b>-61%</b>	<b>-56%</b>	<b>-73%</b>	<b>\$</b>	<b>(13,029,252.32)</b>

### Comparison 2020 to 2019

<b>LOVINGTON</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture				100%			100%	\$	(5,136.83)
Mining	-160%	-52%	-105%	57%	-289%	-182%	-189%	\$	(255,309.07)
Utilities	73%	-13%	9%	99%	-795%	43%	-1226%	\$	(3,955.16)
Construction	-25%	45%	-15%	84%	-45%	-90%	-94%	\$	(190,143.71)
Manufacturing	-512%	-49%		5%	-224%	-112%	-26%	\$	(100,748.34)
Retail	-9%	-38%	-22%	81%	-7%	-31%	-64%	\$	(203,172.81)
Transportation	-158%	3%	72%	70%	-70%	45%	0%	\$	(52,041.59)
Information	13%	26%	28%	87%	-4%	-42%	-55%	\$	13,069.26
Real Estate	-120%	-52%	-74%	65%	-281%	-53%	-179%	\$	(114,012.04)
Professional	-58%	-9%	7%	72%	-99%	-6%	-75%	\$	(29,320.01)
Health Care/Rental	34%	-45%	69%	93%	9%	-60%	46%	\$	61,183.85
Arts Entert/Rec			100%	87%			-112%	\$	269.26
Accommodation/Food	-29%	-35%	-3%	85%	-20%	17%	-50%	\$	(51,723.13)
<b>TOTAL PAID</b>	<b>-42%</b>	<b>-10%</b>	<b>-14%</b>	<b>78%</b>	<b>-64%</b>	<b>-37%</b>	<b>-58%</b>	<b>\$</b>	<b>(1,326,939.27)</b>

### Comparison 2020 to 2019

<b>JAL</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture								\$	1,170.20
Mining	-87%	-155%	27%	47%	-380%	-151%	-293%		
Utilities		-38%	-63%	82%	7%	-11%	-73%	\$	(21,783.48)
Construction	-14%	68%	25%	93%	24%	-4%	-48%	\$	211,959.26
Manufacturing	-16%	-211%	-909%	71%	-235%	-212%	-32%	\$	(92,779.36)
Retail	16%	-113%	-44%	83%	-128%	-75%	-25%	\$	(388,346.92)
Transportation	58%	68%	-6206%	94%	100%	-1786%	92%	\$	207,041.59
Information	22%	72%	-85%	91%	-30%	-40%	19%	\$	10,242.27
Real Estate	-64%	-596%	-114%	73%	-146%	-177%	-224%	\$	(251,386.38)
Professional	-27%	-83%	-249%	63%	-844%	-311%	-738%	\$	(158,017.60)
Health Care/Rental	100%	100%	100%	100%	100%	-44%		\$	1,261.55
Arts Entert/Rec								\$	-
Accommodation/Food	-526%	-236%	-686%	95%	-64%	-404%	-261%	\$	(180,405.42)
<b>TOTAL PAID</b>	<b>-27%</b>	<b>-59%</b>	<b>-56%</b>	<b>81%</b>	<b>-30%</b>	<b>-122%</b>	<b>-44%</b>	<b>\$</b>	<b>(1,460,553.08)</b>

### Comparison 2020 to 2019

<b>EUNICE</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture							100%	\$	8,921.41
Mining	-18%	-97%	-349%	52%	-169%	-716%	73%	\$	(145,345.63)
Utilities		-22%	-77%	92%	-15%	27%	28%	\$	(15,094.71)
Construction	-152%	-245%	-19%	57%	-1%	29%	-12%	\$	(169,074.69)
Manufacturing	44%	84%		99%	0%	75%	-916%	\$	32,592.77
Retail	13%	-70%	-48%	85%	-19%	-45%	-66%	\$	(60,490.05)
Transportation	-1%	-52%	-24%	49%	-143%	-191%	-94%	\$	(105,194.19)
Information	22%	21%	10%	86%	-19%	-22%	-49%	\$	2,102.67
Real Estate	-85%	-77%	-142%	85%	-130%	-16%	-75%	\$	(42,236.59)
Professional	-4%	-293%	-62%	70%	43%	-315%	-212%	\$	(15,062.19)
Health Care/Rental	100%	100%	100%	100%		100%		\$	2,019.14
Arts Entert/Rec								\$	-
Accommodation/Food	37%	-27%	-8%	79%	-145%	-169%	-220%	\$	(26,311.76)
<b>TOTAL PAID</b>	<b>-28%</b>	<b>-82%</b>	<b>6%</b>	<b>78%</b>	<b>-65%</b>	<b>-96%</b>	<b>-8%</b>	<b>\$</b>	<b>(846,685.82)</b>
								\$	-

### Comparison 2020 to 2019

<b>TATUM</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>July 20 July 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture								\$	-
Mining							22%	\$	(5,079.08)
Utilities		-15%	19%	100%				\$	(110.77)
Construction	22%	-65%	1%	91%	-293%	-63%	74%	\$	2,520.23
Manufacturing	74%	419%	98%	51%	-3128%	-933%	78%	\$	1,295.27
Retail	15%	-34%	17%	79%	20%	-26%	-35%	\$	(4,938.54)
Transportation		100%						\$	(15,704.12)
Information		-4%	-4%		-2%	-16%	-23%	\$	(297.37)
Real Estate	-742%	54%	77%	34%	43%	4%	24%	\$	(1,566.64)
Professional	71%	66%	44%	83%	11%	80%	67%	\$	874.70
Health Care/Rental			100%	100%				\$	1,456.93
Arts Entert/Rec								\$	-
Accommodation/Food	83%	100%	-8%	74%	100%	-15%		\$	2,620.91
<b>TOTAL PAID</b>	<b>-77%</b>	<b>-91%</b>	<b>-19%</b>	<b>81%</b>	<b>-28%</b>	<b>1%</b>	<b>-1%</b>	<b>\$</b>	<b>(31,809.76)</b>

### Comparison 2020 to 2019

OTERO COUNTY	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase	Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19		
Agriculture	19%	31%	34%	19%	32%	17%	-195%	\$	5,499.26
Mining		100%		100%			100%	\$	1,891.37
Utilities	-1%	-22%	18%	18%	16%	15%	6%	\$	28,881.27
Construction	-28%	16%	33%	-7%	-19%	35%	28%	\$	125,168.77
Manufacturing	19%	13%	4%	1%	49%	-4%	30%	\$	15,459.98
Retail	-8%	23%	21%	12%	17%	9%	15%	\$	217,316.75
Transportation	2%	-58%	75%	2%	-64%	-791%	-1571%	\$	(24,968.02)
Information	-3%	-1%	-84%	4%	-64%	-69%	-76%	\$	(80,734.38)
Real Estate	4%	-6%	-5%	-22%	-19%	33%	16%	\$	4,179.22
Professional	37%	-283%	51%	21%	-52%	-92%	93%	\$	1,531.32
Health Care/Rental	21%	-24%	-37%	-1%	11%	1%	20%	\$	4,912.86
Arts Entert/Rec	-1549%	-388%	-26%	-49%	6%	-13%	-1%	\$	(6,249.91)
Accommodation/Food	-19%	-23%	-17%	0%	9%	2%	1%	\$	(18,999.53)
TOTAL PAID	-6%	-4%	12%	3%	2%	-1%	10%	\$	141,813.38

### Comparison 2020 to 2019

ALAMOGORDO	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase	Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19		
Agriculture								\$	176.74
Mining			0%					\$	-
Utilities	-7%	-40%	5%	19%	17%	18%	11%	\$	48,275.35
Construction	42%	26%	1%	13%	12%	54%	92%	\$	682,044.03
Manufacturing	20%	-29%	-29%	-9%	38%	-81%	27%	\$	(11,658.74)
Retail	-2%	28%	27%	14%	22%	16%	25%	\$	1,192,062.05
Transportation	-404%	-112%	12%	-200%	52%	9864%	15%	\$	(91,604.04)
Information	-3%	-8%	-17%	-2%	-59%	-61%	-86%	\$	(157,972.44)
Real Estate	4%	-5%	-5%	7%	-39%	36%	19%	\$	15,279.17
Professional	45%	-114%	6%	18%	45%	-34%	24%	\$	69,656.59
Health Care/Rental	20%	-61%	-57%	-4%	19%	-8%	-7%	\$	(68,866.49)
Arts Entert/Rec	-265%	-3125%	34%	-101%	39%	6%	-31%	\$	(12,982.19)
Accommodation/Food	-30%	-9%	-18%	-3%	12%	12%	-6%	\$	(57,980.47)
TOTAL PAID	6%	8%	6%	9%	15%	13%	11%	\$	1,359,063.52

### Comparison 2020 to 2019

CLOUDCROFT	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase	Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19		
Agriculture								\$	-
Mining								\$	-
Utilities			-9%	0%				\$	(14,368.52)
Construction	-77%	-384%	-42%	-304%	-154%	80%	-87%	\$	(48,857.03)
Manufacturing	-32%	54%	20%	-165%	67%	-126%	28%	\$	8,675.22
Retail	1%	-16%	-1%	8%	3%	-16%	17%	\$	194.03
Transportation								\$	-
Information	-1%	10%	20%	10%	-6%	-22%	31%	\$	1,524.72
Real Estate	-45%	-160%	-69%	-114%	41%	5%	-46%	\$	(9,150.29)
Professional	8%	3%	35%	90%	-48%	61%	37%	\$	9,208.44
Health Care/Rental	-63%			-146%	-220%	100%		\$	(1,570.84)
Arts Entert/Rec				-65%				\$	(45.49)
Accommodation/Food	53%	-552%	-120%	8%	6%	-46%	-22%	\$	(34,031.43)
TOTAL PAID	10%	-76%	-50%	-32%	-3%	3%	-8%	\$	(97,513.51)

### Comparison 2020 to 2019

TULAROSA	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase	Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19		
Agriculture		100%						\$	7,960.46
Mining								\$	-
Utilities	-3%		100%	31%	15%		5%	\$	2,221.77
Construction	90%	50%	59%	-350%	89%	83%	29%	\$	(713.82)
Manufacturing	-82%	14%	-92%	-31%	-5%	6%	-3%	\$	(5,542.06)
Retail	-64%	38%	-114%	11%	-13%	-21%	23%	\$	(6,759.25)
Transportation	-27%	100%		-18%	100%	-4%		\$	1,750.48
Information	5%	40%	17%	15%	-31%	-37%	-79%	\$	718.13
Real Estate	-157%	41%	-102%	72%	-141%	77%	64%	\$	4,616.08
Professional	10%	-9%	76%	16%	-4%	32%	-56%	\$	5,252.92
Health Care/Rental	100%	100%		100%	100%			\$	529.97
Arts Entert/Rec						100%		\$	1,156.86
Accommodation/Food	12%	-221%	-3%	-185%	0%	-187%	-15%	\$	(11,206.45)
TOTAL PAID	13%	25%	-9%	5%	13%	28%	13%	\$	60,516.23

### Comparison 2020 to 2019

<b>CHAVES COUNTY</b>	<b>Mar 20 Mar 19</b>	<b>April 20 April 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase Decrease</b>
Agriculture	-14%	-8%	31%	-87%	36%	15%	47%	\$ 3,396.25
Mining	-63%	-112%	-153%	-361%	-135%	-125%	-711%	\$ (102,894.88)
Utilities	-3%	-23%	-6%	17%	21%	5%	11%	\$ 29,254.63
Construction	35%	46%	-9%	68%	-64%	38%	-7%	\$ 412,556.26
Manufacturing	41%	17%	-230%	-20%	17%	-99%	-62%	\$ (48,248.77)
Retail	100%	-7%	2%	5%	0%	-2%	5%	\$ 342,587.53
Transportation	-73%	-98%	57%	-77%	12%	-138%	-47%	\$ (18,456.18)
Information	10%	14%	6%	13%	-47%	-48%	-75%	\$ (22,110.33)
Real Estate	33%	-11%	3%	-30%	-2%	-1%	4%	\$ 718.05
Professional	24%	42%	17%	33%	-359%	-38%	235%	\$ (29,016.69)
Health Care/Rental	-4%	-10%	2%	-2%	30%	-18%	-3%	\$ 9,550.94
Arts Entert/Rec	-387%	-114%	-73%	-121%	-32%	-68%	-116%	\$ (19,832.85)
Accommodation/Food	-40%	-30%	-53%	-16%	-4%	-2%	-56%	\$ (147,213.46)
<b>TOTAL PAID ALL</b>	<b>2%</b>	<b>7%</b>	<b>-4%</b>	<b>16%</b>	<b>-28%</b>	<b>-5%</b>	<b>2%</b>	<b>\$ (51,104.91)</b>

### ROSWELL

### Comparison 2020 to 2019

	<b>Mar 20 Mar 19</b>	<b>April 20 April 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase Decrease</b>
Agriculture	57%	21%	58%	-201%		56%	69%	\$ 27,100.35
Mining	-25%	-255%	-152%	-107%	-154%	47%	-61%	\$ (36,328.54)
Utilities	-1%	-15%	-16%	20%	20%	2%	17%	\$ 51,125.60
Construction	-18%	12%	-59%	1%	-53%	33%	-8%	\$ (188,519.50)
Manufacturing	3%	-81%	-153%	-53%	22%	-136%	-302%	\$ (164,244.63)
Retail	-8%	-8%	7%	5%	0%	-2%	5%	\$ 8,104.27
Transportation	-187%	2%	55%	-261%	33%	2%	-119%	\$ (22,604.40)
Information	0%	0%	0%	0%	-59%	-57%	-91%	\$ (117,258.51)
Real Estate	3%	-25%	-11%	-23%	19%	-2%	9%	\$ (11,352.90)
Professional	-25%	6%	-19%	6%	11%	-5%	5%	\$ (30,326.72)
Health Care/Rental	-1%	-7%	5%	-5%	30%	-23%	4%	\$ 55,570.73
Arts Entert/Rec	-379%	-114%	-91%	-122%	-30%	-90%	-121%	\$ (60,725.64)
Accommodation/Food	-40%	-29%	-51%	-16%	-1%	-954%	-57%	\$ (3,047,250.88)
<b>TOTAL PAID ALL</b>	<b>-12%</b>	<b>-7%</b>	<b>-10%</b>	<b>-2%</b>	<b>-2%</b>	<b>-4%</b>	<b>-10%</b>	<b>\$ (1,200,508.19)</b>

### HAGERMAN

### Comparison 2020 to 2019

	Mar 20 Mar 19	April 20 April 19	May 20 May 19	Jun 20 Jun 19	Jul 20 Jul 19	Aug 20 Aug 19	Sep 20 Sep 19	Increase Decrease
Agriculture								
Mining			0%					\$ (40,039.98)
Utilities			0%	100%		100%		\$ 2,294.46
Construction	100%	99%	-118%	95%	76%	-14%	84%	\$ 28,236.95
Manufacturing	-41%	-5066%	13%	27%	-39%	-12%	61%	\$ (29.37)
Retail	4%	5%	8%	-2%	0%	8%	34%	\$ 4,764.45
Transportation	49%	19%	14%	48%	-76%	-912%	-46%	\$ (23,544.93)
Information	17%	38%	17%	23%	-3%	-7%	-22%	\$ 1,434.27
Real Estate	26%	-96%	43%	-68%	74%	-53%	-107%	\$ (95.53)
Professional	59%	85%	73%	72%	-13%	-739%	90%	\$ 905.90
Health Care/Rental			0%		100%			\$ 44.29
Arts Entert/Rec			0%					\$ -
Accommodation/Food	-15%	5%	-18%	100%	39%	-187%	19%	\$ 1,067.61
TOTAL PAID	-37%	-13%	7%	-13%	20%	-184%	-32%	\$ (51,856.61)

## LAKE ARTHUR

### Comparison 2020 to 2019

	Mar 20 Mar 19	April 20 April 19	May 20 May 19	Jun 20 Jun 19	Jul 20 Jul 19	Aug 20 Aug 19	Sep 20 Sep 19	Increase Decrease
Agriculture			0%	0%		0%		\$ (678.64)
Mining			0%					\$ -
Utilities			0%	0%	0%	0%		\$ 557.96
Construction	100%	85%	100%	100%	47%	100%	100%	\$ 11,161.22
Manufacturing	100%	14%	0%	100%	79%	46%	-5338%	\$ 612.44
Retail	-8%	-29%	22%	13%	-28%	-42%	-117%	\$ (361.84)
Transportation			0%					\$ -
Information	66%	64%	67%	71%	71%	72%	53%	\$ 7,085.88
Real Estate	100%	-42%	100%	100%	100%	-119%	100%	\$ 472.28
Professional	-27%	70%	85%	-73%	44%	96%	54%	\$ 464.69
Health Care/Rental			0%					\$ (1.48)
Arts Entert/Rec			0%					\$ -
Accommodation/Food			0%			100%		\$ 462.42
TOTAL PAID	56%	65%	-12%	9%	29%	56%	6%	\$ 14,257.72

## DEXTER

### Comparison 2020 to 2019



	Mar 20 Mar 19	April 20 April 19	May 20 May 19	Jun 20 Jun 19	Jul 20 Jul 19	Aug 20 Aug 19	Sep 20 Sep 19	Increase Decrease
Agriculture			0%					\$ (3,621.27)
Mining	100%		0%	0%	0%	0%		\$ 12,478.17
Utilities	10%	5%	3%	-17%	-9%	-25%	-29%	\$ (3,646.15)
Construction	-50%	84%	80%	55%	77%	-155%	21%	\$ 55,997.18
Manufacturing	33%	74%	-2655%	-169%	20%	-62%	79%	\$ (62,777.73)
Retail	32%	-92%	15%	3%	52%	10%	-19%	\$ 8,172.75
Transportation	-315%	80%	-845%	51%	-113%	63%	96%	\$ 1,061.78
Information	-6%	17%	13%	14%	0%	1%	-21%	\$ 494.46
Real Estate	-179%	-229%	-44%	-65%	-358%	-16%	74%	\$ (1,460.77)
Professional	61%	20%	78%	78%	34%	-40%	38%	\$ 5,028.14
Health Care/Rental			0%	54%	100%		100%	\$ 2,808.49
Arts Entert/Rec			0%					\$ -
Accommodation/Food			0%			100%		\$ 1,358.08
TOTAL PAID	-17%	9%	-56%	7%	46%	-11%	7%	\$ (2,531.99)

## EDDY COUNTY

## Comparison 2020 to 2019

	Mar 20 Mar 19	Apr 20 Apr 19	May 20 May 19	Jun 20 Jun 19	Jul 20 Jul 19	Aug 20 Aug 19	Sep 20 Sep 19	Increase Decrease
Agriculture	-162%	100%	-131%	-110%	-187%	-146%	70%	\$ (4,224.17)
Mining	21%	13%	-24%	-53%	-73%	99%	-154%	\$ (1,096,424.20)
Utilities	-9%	-44%	-62%	-81%	-37%	91%	-26%	\$ (190,001.77)
Construction	18%	24%	11%	-51%	-4%	97%	-131%	\$ 116,409.84
Manufacturing	2%	-71%	-96%	-18%	-51%	83%	-13%	\$ (154,396.43)
Retail	-54%	-30%	-43%	-56%	-32%	94%	-72%	\$ (661,743.75)
Transportation	2%	-42%	-45%	-41%	-53%	83%	61%	\$ 99,869.51
Information	24%	28%	11%	22%	-34%	57%	-68%	\$ 34,287.83
Real Estate	24%	29%	-10%	-49%	-40%	85%	-90%	\$ 35,367.62
Professional	18%	40%	38%	-42%	-66%	89%	-233%	\$ (66,619.25)
Health Care/Rental	-47%	-95%	-76%	-21%	48%	34%	-20%	\$ (27,516.79)
Arts Entert/Rec	100%	-560%	-517%	100%	18%			\$ (17,367.88)
Accommodation/Food	-69%	-51%	-99%	-73%	-52%	78%	-83%	\$ (194,978.31)
TOTAL PAID - ALL	10%	-4%	-11%	-46%	-37%	100%	-97%	\$ (2,172,529.80)

## Comparison 2020 to 2019

<b>ARTESIA</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture			100%				100%	\$	17,513.58
Mining	-49%	-159%	-302%	-396%	-189%	-214%	-264%	\$	(1,862,852.41)
Utilities	1%	-13%	-10%	-1%	10%	19%	17%	\$	25,925.69
Construction	-1%	18%	16%	37%	-20%	11%	26%	\$	209,112.65
Manufacturing	-10%	-63%	-164%	49%	-121%	-10%	-15%	\$	(87,851.80)
Retail	-45%	-22%	27%	9%	-45%	-36%	-12%	\$	(300,309.49)
Transportation	-26%	10%	71%	-37%	-936%	64%	-154%	\$	52,498.86
Information	16%	18%	13%	-95%	-15%	9%	-55%		
Real Estate	-4%	-14%	-94%	47%	-91%	-63%	-154%	\$	(216,307.78)
Professional	10%	-38%	-20%	-257%	68%	17%	-379%	\$	(238,034.94)
Health Care/Rental	-8%	-5%	-21%	53%	37%	24%	9%	\$	62,843.55
Arts Entert/Rec	-139%	-370%			100%			\$	(10,510.09)
Accommodation/Food	-68%	-75%	-52%	-75%	-27%	-51%	-88%	\$	(397,835.05)
<b>TOTAL PAID -ALL</b>	<b>-35%</b>	<b>-35%</b>	<b>-15%</b>	<b>-28%</b>	<b>-30%</b>	<b>-33%</b>	<b>-61%</b>	<b>\$</b>	<b>(3,806,518.78)</b>

### Comparison 2020 to 2019

<b>CARLSBAD</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture	-96%	100%	63%	44%			100%	\$	17,344.39
Mining	58%	37%		-243%	-100%	-27%	-212%	\$	(145,836.14)
Utilities	16%	-21%	-27%	-2%	-4%	-3%	16%	\$	( 6,316.27)
Construction	7%	-61%	-95%	-66%	-29%	-98%	-188%	\$	(2,397,693.48)
Manufacturing	-3%	15%	-3%	-83%	12%	-76%	-42%	\$	(301,186.50)
Retail	-11%	-17%	-18%	-53%	-27%	-36%	-36%	\$	(2,004,757.00)
Transportation	22%	23%	-69%	-24%	-163%	1126%	181%	\$	(1,-61,850.23)
Information	22%	4%	13%	11%	-50%	-36%	-35%	\$	( 40,306.52)
Real Estate	-30%	-98%	-15%	-169%	-87%	-149%	-76%	\$	(1,072,574.19)
Professional	7%	42%	25%	-24%	28%	23%	13%	\$	337,962.44
Health Care/Rental	-54%	-123%	-93%	-80%	52%	-37%	-26%	\$	(357,478.22)
Arts Entert/Rec	-236%	-441%		-85%	-103%	48%		\$	(18,760.55)
Accommodation/Food	-62%	-40%	-118%	-77%	-71%	-65%	-95%	\$	(1,622,229.52)
<b>TOTAL PAID</b>	<b>7%</b>	<b>-13%</b>	<b>-13%</b>	<b>-69%</b>	<b>-38%</b>	<b>-50%</b>	<b>-82%</b>	<b>\$</b>	<b>(10,458,871.34)</b>

### Comparison 2020 to 2019

<b>HOPE</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture								\$	-
Mining								\$	-
Utilities								\$	-
Construction								\$	-
Manufacturing	-652%	100%						\$	(1,757.44)
Retail	-49%	-138%	-77%	-242%	-49%	-63%	-96%	\$	(454.41)
Transportation								\$	-
Information	-89%	17%			-26%	30%	16%	\$	(47.18)
Real Estate				100%				\$	9.77
Professional	57%	44%	91%	76%	100%	-27%	-33%	\$	47.89
Health Care/Rental								\$	(268.61)
Arts Entert/Rec								\$	-
Accommodation/Food								\$	-
TOTAL PAID	-49%	34%	79%	68%	-22%	-453%	5%	\$	(3,624.34)

### Comparison 2020 to 2019

<b>LOVING</b>	<b>Mar 20 Mar 19</b>	<b>Apr 20 Apr 19</b>	<b>May 20 May 19</b>	<b>Jun 20 Jun 19</b>	<b>Jul 20 Jul 19</b>	<b>Aug 20 Aug 19</b>	<b>Sep 20 Sep 19</b>	<b>Increase</b>	<b>Decrease</b>
Agriculture								\$	-
Mining	67%	-68%	74%	100%	100%	100%	45%	\$	147,757.08
Utilities	10%	-19%	-356%	-656%		-218%		\$	(15,724.58)
Construction	-108%	-48%	-1556%	79%	92%	94%	-151%	\$	(635,100.95)
Manufacturing	91%	-111%		-256%	-468%	-1157%	16%	\$	147,010.98
Retail	27%	57%	-298%	132%	92%	84%	12%	\$	49,999.08
Transportation	-229%	-614%	89%	107982%	-2443%	-271%	100%	\$	(15,950.57)
Information	27%	31%	15%	17%	90%	-482%	-30%	\$	4,298.21
Real Estate	-25%	32%	-56%	-270%	87%	70%	-153%	\$	(93,177.76)
Professional	-702%	45%	-177%	-58%	-355%	-2115%	23%	\$	(47,836.83)
Health Care/Rental				100%			100%	\$	74,978.16
Arts Entert/Rec								\$	-
Accommodation/Food	-289%		100%	100%	100%		100%	\$	594.06
TOTAL PAID	-3%	-31%	23%	100%	100%	100%	-43%	\$	(504,811.44)

### Comparison 2020 to 2019

<b>LINCOLN COUNTY</b>	<b>Mar 20</b>	<b>Apr 20</b>	<b>May 20</b>	<b>Jun 20</b>	<b>Jul 20</b>	<b>Aug 20</b>	<b>Sep 20</b>	Increase Decrease
	<b>Mar 19</b>	<b>Apr 19</b>	<b>May 19</b>	<b>Jun 19</b>	<b>Jul 19</b>	<b>Aug 19</b>	<b>Sep 19</b>	
Agriculture	45%	46%	-95%	67%	-113%	4%	-10%	\$ (639.57)
Mining							100%	\$ -
Utilities	-2%	3%	2%	7%	-80%	10%	9%	\$ (13,037.65)
Construction	-2%	45%	7%	38%	-21%	-2%	-24%	\$ (12,835.38)
Manufacturing	-22%	-88%	-25%	-62%	-18%	10%	-3%	\$ (6,851.81)
Retail	-6%	-9%	-2%	-12%	-46%	-5%	4%	\$ (64,617.18)
Transportation	-18%	68%	81%	-204%	-345%	-52%	10%	\$ (2,233.42)
Information	-5%	6%	3%	0%	-39%	-89%	-81%	\$ (14,987.75)
Real Estate	-36%	-152%	-70%	-2%	-18%	35%	26%	\$ (11,298.44)
Professional	47%	32%	23%	-27%	31%	-11%	-33%	\$ 475.38
Health Care/Rental	4%	-54%	-31%	18%	14%	18%	-14%	\$ (3,715.53)
Arts Entert/Rec	-24%	-570%	-448%	-225%	-222%	-145%	-89%	\$ (21,173.57)
Accommodation/Food	-53%	-62%	-24%	-7%	-97%	15%	6%	\$ (52,747.45)
<b>TOTAL PAID</b>	<b>-6%</b>	<b>-4%</b>	<b>-3%</b>	<b>-6%</b>	<b>-42%</b>	<b>0%</b>	<b>4%</b>	<b>\$ (225,376.03)</b>

### Comparison 2020 to 2019

<b>CORONA</b>	<b>Mar 20</b>	<b>Apr 20</b>	<b>May 20</b>	<b>Jun 20</b>	<b>Jul 20</b>	<b>Aug 20</b>	<b>Sep 20</b>	Increase Decrease
	<b>Mar 19</b>	<b>Apr 19</b>	<b>May 19</b>	<b>Jun 19</b>	<b>Jul 19</b>	<b>Aug 19</b>	<b>Sep 19</b>	
Agriculture								\$ -
Mining								\$ -
Utilities	2%	75%	100%	11%				\$ (22.51)
Construction	-70%	100%	69%	-113%		100%	94%	\$ 65,887.72
Manufacturing	57%	100%		-11%	-17%	-439%	-153%	\$ (1,289.80)
Retail	-1%	-4%	-4%	44%	18%	67%	20%	\$ 6,254.45
Transportation								\$ -
Information					12%	3%	-4%	\$ (744.76)
Real Estate	7%	6%	0%	6%	44%	66%	34%	\$ 1,349.02
Professional	37%	-31%	-578%	21%	8%	20%	-292%	\$ (599.97)
Health Care/Rental								\$ -
Arts Entert/Rec								\$ -
Accommodation/Food	100%			100%	100%	24%		\$ 1,539.88
<b>TOTAL PAID</b>	<b>-20%</b>	<b>7%</b>	<b>18%</b>	<b>13%</b>	<b>-70%</b>	<b>93%</b>	<b>21%</b>	<b>\$ 77,388.98</b>

### Comparison 2020 to 2019

RUIDOSO DOWNS	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	
Agriculture				-123%	-127%			\$ 4,053.58
Mining								\$ -
Utilities	-12%	-30%	-21%	15%				\$ (26,170.64)
Construction	24%	-27%	-16%	-134%	-5899%	-2797%	1%	\$ (49,344.70)
Manufacturing	-5%	1%		-88%	100%	81%	-61%	\$ (7,026.07)
Retail	-12%	2%	8%	-8%	97%	96%	-6%	\$ (22,486.63)
Transportation	-52%		100%	-46%	-112%	-426%	-7%	\$ 641.26
Information	16%		17%	6%	-214%	-74%	-153%	\$ (5,425.48)
Real Estate	-39%	-24%	-37%	-275%	80%	100%	34%	\$ (2,790.54)
Professional	82%	-113%	46%	-67%	-301%	-798%	-100%	\$ 3,154.94
Health Care/Rental	100%						100%	\$ 420.90
Arts Entert/Rec		-582%		-446%			-277%	\$ (231,078.18)
Accommodation/Food	-143%	-448%	-113%	-124%	100%	100%	24%	\$ (81,663.46)
TOTAL PAID	-11%	-14%	-12%	100%	100%	100%	-17%	\$ (347,228.07)

### Comparison 2020 to 2019

CAPITAN	Mar 20	Apr 20	May 20	Jun 20	Jul 20	Aug 20	Sep 20	Increase Decrease
	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	
Agriculture								\$ (12,254.22)
Mining								\$ -
Utilities		100%						\$ (3,418.94)
Construction	-387%	58%	-515%	-418%	-944%	-1060%	-934%	\$ (20,666.71)
Manufacturing	61%	-399%		42%	92%	-2%	-165%	\$ (639.28)
Retail	22%	-5%	43%	3%	-1%	30%	19%	\$ 17,421.79
Transportation			100%					\$ 2,885.62
Information				13%	-19%	-22%	-42%	\$ (645.94)
Real Estate	-20%	3%	23%	78%	-20%	-42%	54%	\$ 2,037.54
Professional	88%	89%	-44%	1%	37%	26%	-17%	\$ 6,587.10
Health Care/Rental	100%							\$ 1,056.56
Arts Entert/Rec								\$ -
Accommodation/Food	-21%	-252%	-90%	-68%	-108%	-23%	-54%	\$ (8,325.40)
TOTAL PAID	89%	3%	23%	4%	-12%	-43%	4%	\$ 23,137.90

### Comparison 2020 to 2019

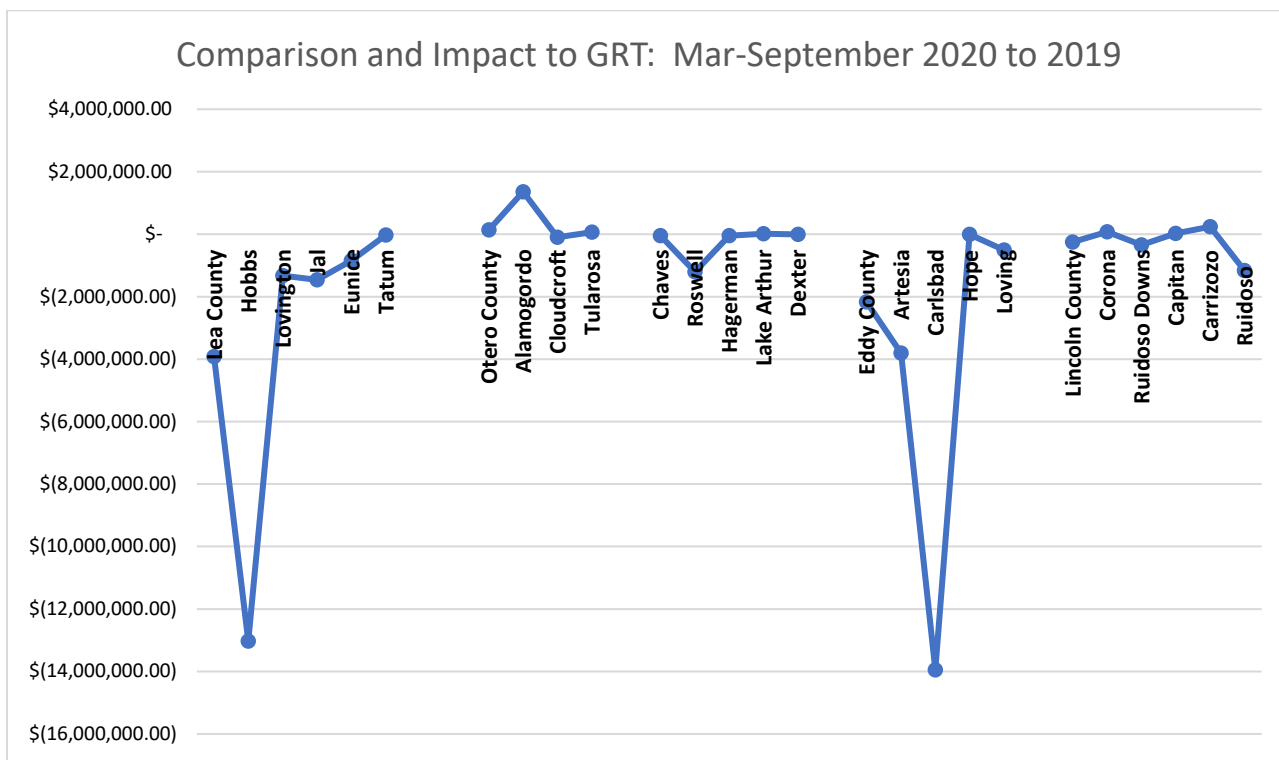
<b>CARRIZOZO</b>	<b>Mar 20</b>	<b>Apr 20</b>	<b>May 20</b>	<b>Jun 20</b>	<b>Jul 20</b>	<b>Aug 20</b>	<b>Sep 20</b>	Increase Decrease
	<b>Mar 19</b>	<b>Apr 19</b>	<b>May 19</b>	<b>Jun 19</b>	<b>Jul 19</b>	<b>Aug 19</b>	<b>Sep 19</b>	
Agriculture								
Mining								\$ -
Utilities	5%	8%	7%	9%		30%		\$ (3,486.36)
Construction	72%	57%	57%	50%	83%	86%	-85%	\$ 35,631.47
Manufacturing	35%	4%	-1062%	-185%	99%	-34%	-95%	\$ (1,485.62)
Retail	1%	5%	15%	0%	13%	12%	10%	\$ 3,638.29
Transportation								\$ (807.97)
Information			-11%		31%	-224%	61%	\$ (716.57)
Real Estate	52%	-15%	45%	100%	9%	26%	58%	\$ 1,265.37
Professional	-7%	97%	71%	57%	1%	3%	11%	\$ 10,805.51
Health Care/Rental	100%			100%			100%	\$ 119.91
Arts Entert/Rec								\$ -
Accommodation/Food	10%	-62%	-36%	-72%	-84%	-185%	-44%	\$ (5,505.04)
<b>TOTAL PAID</b>	<b>44%</b>	<b>35%</b>	<b>17%</b>	<b>11%</b>	<b>589%</b>	<b>14%</b>	<b>-14%</b>	<b>\$ 234,880.25</b>

### Comparison 2020 to 2019

<b>RUIDOSO</b>	<b>Mar 20</b>	<b>Apr 20</b>	<b>May 20</b>	<b>Jun 20</b>	<b>Jul 20</b>	<b>Aug 20</b>	<b>Sep 20</b>	Increase Decrease
	<b>Mar 19</b>	<b>Apr 19</b>	<b>May 19</b>	<b>Jun 19</b>	<b>Jul 19</b>	<b>Aug 19</b>	<b>Sep 19</b>	
Agriculture	-797%	-921%		-203%	-522%		100%	\$ (13,865.36)
Mining								\$ -
Utilities	-6%	-23%	100%	100%			13%	\$ 121,207.34
Construction	22%	34%	33%	51%	-153%	-60%	-134%	\$ (169,875.68)
Manufacturing	-29%	-124%	-55%	-56%	-20%	13%	18%	\$ (46,947.66)
Retail	-3%	-12%	-11%	-10%	-55%	-14%	13%	\$ (325,192.59)
Transportation		99%	100%	-303%	-18516%	-37%	19%	\$ (31,482.61)
Information		6%	8%	2%	-29%	-56%	-60%	\$ (44,707.48)
Real Estate	-24%	-321%	-67%	-13%	-19%	18%	3%	\$ (87,476.30)
Professional	23%	22%	10%	-22%	40%	-5%	-29%	\$ 31,141.41
Health Care/Rental	-17%	-75%	-83%	33%	14%	15%	-16%	\$ (25,490.64)
Arts Entert/Rec	49%	-1083%	-167%	-112%	-72%	-34%	24%	\$ (51,261.45)
Accommodation/Food	-30%	-66%	-14%	-6%	-87%	1%	3%	\$ (329,114.40)
<b>TOTAL PAID</b>	<b>-3%</b>	<b>-18%</b>	<b>-7%</b>	<b>-11%</b>	<b>-49%</b>	<b>-8%</b>	<b>-5%</b>	<b>\$ (1,163,139.47)</b>

## RECAP

Below is a graph that depicts the economic impact as it relates to a comparison of gross receipts taxes paid to the State and remitted to each County and Municipality during the months of March through September. All entities have felt the impact and revenue loss overall except for Otero County, Alamogordo, Tularosa, Lake Arthur, Corona and Carrizozo. Clearly, the oil and gas industry/mining has taken a toll on local government revenues, but the retail, construction and accommodation/food industries have also seen a dramatic negative impact. This analysis demonstrates how uniquely different each of the counties and municipalities are and showed signs of improvement were beginning to surface.



## CONCLUSION

As we continue through the storm of this pandemic, The Small Business Recovery Act of 2020 allocated an additional \$400 million in funds to the New Mexico State Severance Tax Fund to provide loans to New Mexico businesses and nonprofits that have experienced financial hardship due to the public health order, resulting from the COVID-19 pandemic. These funds will be managed by the New Mexico Finance Authority with the Council of Governments assisting communities through this difficult time. SNMEDD will continue to monitor the impact of the pandemic as we look for opportunities to recover and stabilize a vibrant and sustainable economy in southeast New Mexico.

## DESCRIPTION OF INDUSTRIES:

- **AGRICULTURE:** Forestry, Fishing Hunting – Farming: fruit, tree, nut, nursery, cattle ranching; feedlots; poultry, egg producing, horses and other equine production logging.
- **MINING:** Oil gas extract, crude petroleum, natural gas extracting, construction sand gravel mining, fossil fuel, solar electric generation, power transmission, water, and sewer and other.
- **CONSTRUCTION:** Residential, nonresidential, heavy, and civil engineering, utility system construction, roofing, drywall, site preparation and other.
- **MANUFACTURING:** Animal food; sugar confectionary, chocolate, fruit, vegetables, dried dehydrated food, animal slaughter and meat processing, sea food preparation, bakeries, cookie and cracker manufacturing, coffee, tea, ice, wineries, distilleries, textiles, carpet rug, apparel, wood production, asphalt, pesticides, glass pottery and other.
- **WHOLESALE TRADE:** Nursery stock and plant wholesale, food merchant wholesale, alcoholic beverage, china, jewelry, book, toy pharmaceuticals, appliances, and other.
- **RETAIL:** Motor vehicle parts, new cars, recreation vehicles, tires, furniture, home furnishing, electronics, cameras, building materials, food, grocery stores, convenience stores, health and personal care, gas stations, clothing, shoes, jewelry and other.
- **TRANSPORTATION AND WAREHOUSING:** Air Transportation, non-scheduled air transportation, truck, inland water, general freight, used household and office goods moving, urban transit, limousine service, school bus transportation, pipeline transportation, scenic sightseeing, postal service, warehouse storage. And other.
- **INFORMATION:** Publishing industries, newspaper, periodical publishers, book publishers, software publishing, video games, motion picture, tele production services, record production, music publishers, radio TV cable, wireless telecom carriers, satellite data processing, internet publishing and broadcasting, and other.
- **REAL ESTATE AND RENTAL LEASING:** Lessors of real estate dwellings, storage units, real estate offices, agents, brokers, appraisers, formal wear rental, recreation goods rentals, and other.



- PROFESSIONAL SERVICES AND SCIENTIFIC TECHNICAL SERVICE: Technical, legal, notaries, title abstract, tax preparation, accountants, payroll services, architects, drafting, engineers, building inspection, testing labs, interior design, computer research developer, advertising, media pre., outdoor advertising, marketing, photographic services, veterinary services, translation, administration, employee placement, private mail centers and other.
- HEALTH CARE AND SOCIAL SERVICES: Physicians, dentists, chiropractors, optometric, mental health, medical labs, home care, HMO Centers, dialysis, nursing homes, continuing care, retirement community, childcare, emergency rooms, and other.
- ARTS ENTERTAINMENT AND RECREATION: Performing arts, spectator sports, theater companies, dance, music groups, sports teams and clubs, race tracks, promoters, independent artists, independent writers and authors, musicians, amusement centers, gambling industries, skiing, golf courses, fitness centers, and other.
- ACCOMODATION AND FOOD: Hotels, motels, resorts, Bed and Breakfast, RV Parks, campgrounds, boarding homes, food services, caters, mobile vendors, drinking places, cafeterias, snack and non-alcoholic bars and other.